

## A Successful Tupperware Business on 10 hours per week (\$200 income)

- Parties – 2 hours 4
- Training - 2 hours 2
- Party Preparation 1
- Phone calls 1
- Planning 1
- Closing Party 1

Too often we spend time on things that do not make us money! Time wasters are... organizing kit contents, shuffling paper, multiple trips to the post office, photocopier, etc. How much time do we spend *thinking* about Tupperware and how much time do we *spend* doing Tupperware?

- Make a daily list
- Keep date book organized
- Combine multiple trips into one
- Organize your kit once per month
- Keep your gifts simple
- Make your party your office – do all of your work there!  
Sell – Date – Party Plan – Recruit

How do you insure that you always have parties? Your job is to date more parties. More parties = more guests = more buying customers = more sales = more income for you!

So how do you get that done?

- Spoil your host and make them feel special
- Demonstrate the host gifts
- Talk about the incentives for hosting a party
- Get your host to help
- Talk about dating at least 3 times – but not too much!
- Ask every single guest to host a party of their own (do not leave *anyone* out)!

A consistent consultant has weekly contact with their Director.

A consistent consultant dates one new party every week.

A consistent consultant makes sure the host has a gift goal.

A consistent consultant gets two datings no matter what.

A consistent consultant replaces every party.

A consistent consultant dates in close.

A consistent consultant party plans well.

A consistent consultant keeps in touch with their hosts.

A consistent consultant attends monthly training opportunities.

A consistent consultant re-evaluates their personal goals on a quarterly basis.

Do you want to be consistent and have an income every week? Then don't leave it up to chance! Work your business like it is a business and you will see the results.